

**CURRICULUM VITAE ET STUDIORUM**  
**OF**  
**MARCO SALADINI**

**1. Personal and contact information**

Born in Ascoli Piceno, Italy, on August 6, 1963. Married, with two children. Temporarily residing in Canada – 173 Soudan Avenue – M4S 1V5 – Toronto – e-mail: m.saladini@ice.it

**2. Education**

2005 Certificate in Emerging Markets – School for Advanced International studies (SAIS) – Johns Hopkins University – Washington, DC

1990 Master's degree in Political Sciences concentration in international affairs – University of Rome “La Sapienza”

1982 High school diploma - Scientific Concentration

1993 – 2000  
Ice – Rome, Italy – Studies, Research and Statistics Office  
Economic Affairs Officer

1991 – 1992  
Istituto di Ricerche Economiche e Sociali (Economic and Social Research Institute) – Rome, Italy – Junior Economist

1989-1992  
Nuova Rassegna Sindacale (weekly magazine) – Rome, Italy – Free-lance journalist

**3. Professional affiliations**

Member of the Italian Journalists' Guild since 1992.

1983-1985  
Associazione Italiana per l'Educazione Demografica (family planning non-profit organization) – Rome, Italy – Assistant secretary

**4. Foreign languages**

- Italian: mother tongue
- English: fluent (Test of English as a Foreign Language score: 293/300, as of March 2004)
- Spanish: advanced
- French: working knowledge
- Portuguese: working knowledge.

1978-1987  
Various radio stations – Ascoli Piceno and Rome, Italy – Radio Announcer and Journalist

**5. Work experience**

2021 – present (assignment ending in the Summer of 2025)  
[Italian Trade Agency](#) (Ice, governmental agency) – Montréal, Toronto and Vancouver offices - Director

2017 – 2021  
Italian Trade Agency or Ice – Chicago office - Director

2011 – 2017  
Italian Trade Agency or Ice – Strategic Planning and Control Office – Rome, Italy – Senior Officer

2006 – 2011  
Ice – Ho Chi Minh City, Vietnam – Director of Country Office

2005-2006  
Ice – Rome, Italy – Studies, Research and Statistics Office – Economist and Project Manager

2000-2005  
World Bank (multilateral development bank) – Washington, DC, Usa – Advisor to the Executive Director for Italy and other countries

**6. Main Publications**

Edited a variety of documents written by others. Authored the following main publications, besides one chapter in 13 editions of Ice's annual Report.

- *Gli scambi commerciali. Il ruolo del Made in Italy*, in Various Authors, “Oltre guerra e pace”, edited by Romeo Orlandi, Il Mulino – Arel, Bologna, 2010

- *L'accessione del Vietnam all'Organizzazione mondiale del commercio*, in “Rapporto sul commercio estero”, Ice, Rome, 2007

- *Access to finance for Chinese poor households and micro, small and medium enterprises*, July 2005, available at <http://www.microfinancegateway.org>

- *Le aziende esportatrici italiane: evoluzione recente*, Ice, Quaderno di ricerca no. 1, Rome, 1997

- *A dimensão social da comunidade económica europeia: atores, políticas, papel do sindicato* in “Mercosul. Integração na América Latina e relações com a comunidade europeia”, Cajã, São Paulo, 1993

- *Newspaper articles and interviews on newspapers and magazines (1988 – 93)*

- *Features and interviews in radio broadcasts (1978 – 87)*

**7. Work-related country experience (all assignments)**

Albania, Algeria, Brazil, Canada, Iraq, Italy, Jordan, Norway, Singapore, Syria, United States of America (USA), Vietnam

Teaching assignments, training received, references and personal country experience are available on request.  
Toronto, Canada – April 2025